



The NEW Outreach: Doing Good the Better Way: An ABC Planning Guide

Sandra S. Swan

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This is not a book about why people give; it is a guide for how to create outreach partnerships to provide better help more efficiently and responsibly. With text aided by practical worksheets, it explores the entire step-by-step process of outreach, from motivations and documentation of available resources, to focus on desired outcomes and alternative methods to achieve goals.

Written in clear, concise language and illustrated by real-life stories of good and bad programs, the authors include evaluation techniques, bibliography, and index.



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